JOHNSTON ASSET MANAGEMENT GROWTH EQUITY

2017 Second Quarter Report



COMPOSITE PERFORMANCE (%) (period ending June 30, 2017) ^{1,2}							
	3 Months	YTD	1 Year	3 Years ³	5 Years ³	10 Years ³	Inception ^{3,4}
Johnston Growth Equity (gross of fees)	3.18	10.82	18.61	10.72	15.17	9.27	13.08
Johnston Growth Equity (net of fees) ⁵	3.04	10.50	17.89	10.00	14.41	8.54	12.40
Russell 1000 Growth Index ⁶	4.67	13.99	20.42	11.10	15.29	8.90	9.61
S&P 500 Total Return Index ⁷	3.09	9.34	17.90	9.54	14.55	7.12	10.04

¹Performance is preliminary

KEY TAKEAWAYS

Equity markets continue to rise, S&P 500 nears 2,500 points.

US retail shifts to online as department stores sales dip.

Johnston Growth Equity lags Russell 1000 Growth Index and was in line with the S&P 500 Total Return Index

Health Care outperforms; Edwards Lifesciences Corp. (+25.7%) and Quest Diagnostics Inc. (+13.7%) main contributors.

Markets and Outlook

While not quite the torrid pace of the first quarter, US and global equity markets delivered solid returns again over the last three months and the percentage gains for the first half of 2017 are now either in or within touching distance of double digits. Twelve month returns are in the high teens or better. Can it continue? We hope so in the short term, but would not be surprised if the market caught its breath a little over the summer. In the long run, we believe that the outlook is good, particularly for portfolio companies. While the economic expansion has lasted eight years, the pace has been tepid and we suspect there is still room to grow.

Investors remain optimistic about economies at home and abroad. Europe appears to be gaining some momentum; China and its Asian neighbors are transitioning from a pure export stance to more of a domestic consumption focus; the United States is moving along, more on the back of an increasingly healthier (financially, at least) and confident consumer than because of business spending or investment.

Businesses have so far been reluctant to add capacity or invest. As far as they are concerned, the single most important policy initiative in Washington, corporate tax reform, appears to be stalled and behind other legislative actions in the queue. A substantial pick-up in domestic investment will likely be predicated on tax rates that are more competitive with other global jurisdictions, and given the unfolding slowdown in the auto-industry and the continued malaise in energy, action on this policy would be welcome sooner rather than later. Having said that, a weaker dollar, lower energy prices, a strong pace of innovation and the world's largest economy always gives the United States a seat at the table when companies are deciding where to invest.

²Not all accounts are represented in this composite

³Annualized returns

⁴Inception date 12/31/1990

⁵Net performance reflects the deduction of advisory fees

⁶Benchmark index

⁷Supplemental index

Past performance does not guarantee future results



Portfolio Activity

Portfolio turnover was minimal during the quarter, but we did add a new position, **Quintiles IMS Holdings**. Quintiles IMS provides services to pharmaceutical companies, including assisting them in running clinical trials to assess the effectiveness of their new products. When they merged with IMS Health they gained a data asset that allows them to more efficiently design and implement these trials for their customers, in turn allowing them to bring potentially life-saving products to market sooner. Our research into their peers has shown that none are able to match this capability, and Quintiles should be able to gain market share. When combined with a healthy backdrop for the clinical research industry, we anticipate a bright future for the company.

We added to our position in **Cognizant Technology Solutions** as the company has worked through a slowdown in some of its businesses and is poised to re-accelerate. Finally, we trimmed **Adobe Systems Inc.**, not out of concern about their prospects, but to manage the position size.

SECTOR EX	POSURE	(%)*	
Sector	JAM Growth	R1000 Growth	(Under)/Over the Benchmark
Health Care	30.4	13.6	
Energy	5.2	0.8	_
Materials	7.9	3.9	_
Financials	6.7	4.4	•
Utilities	0.0	0.1	
Telecom. Services	0.0	1.0	1
Real Estate	0.0	2.6	•
Info. Technology	31.0	35.1	•
Industrials	7.9	12.5	_
Consumer Staples	2.7	7.6	_
Cons. Discretionary	6.1	18.6	
Cash	2.2	0.0	
			(15.0) (5.0) 5.0 15.0 25.0

^{*}Growth Equity Representative Portfolio.

Portfolio Performance

The Johnston Growth Equity Composite delivered 3.0% returns in the quarter and 10.5%, net of fees, year to date, outpacing the S&P 500 Total Return Index but lagging the tech heavy Russell 1000 Growth Index. In the quarter, the top contributing stocks were all in Health Care, with heart valve maker Edwards LifeSciences Corp. (+25.7%) leading the way after a disappointing first quarter. Quest Diagnostics Inc. (+13.7%) continues to deliver steady growth and was rewarded with strong appreciation, and Qiagen N.V.'s (+15.7%) portfolio of research and diagnostic products delivered solid revenue and profit growth. We continue to believe all three are long term growers.

Underperformers were more diversified, with retailer **Dick's Sporting Goods**, **Inc.** (-17.8%) our largest detractor. Although Dick's continues to execute well, they are being painted with the same brush as other retailers who are being disrupted by the trend towards online shopping. Other laggards during the quarter included **F5 Networks Inc.'s** (-10.9%), where investors are uncertain about their positioning within cloud computing, and **Schlumberger Ltd.** (-15.1%), whose innovative and productivity improving suite of products for energy producers remains as relevant as ever, even in a tough energy price environment. We continue to feel that all three companies represent good value for growth.



SECOND QUARTER		
	Average Weight (%)	Contribution To Return (%)
Largest Contributors (%)		
Edwards Lifesciences Corp.	3.19	0.75
Quest Diagnostics, Inc.	3.84	0.50
Qiagen N.V.	3.09	0.47
Largest Detractors (%)		
Dick's Sporting Goods, Inc.	2.32	-0.42
Schlumberger Ltd.	2.52	-0.42
F5 Networks, Inc.	2.56	-0.31

LAST 12 MONTHS			
	Average Weight (%)	Contribution To Return (%)	
Largest Contributors (%)			
Adobe Systems, Inc.	4.26	1.75	
Qiagen N.V.	3.41	1.50	
Apple Inc.	2.96	1.44	
Largest Detractors (%)			
Nielsen Holdings plc	2.13	-0.60	
Schlumberger Ltd.	3.01	-0.36	
General Electric Co.	2.80	-0.28	

Holdings are reflective of positions in a representative portfolio in the Johnston Growth Equity strategy. Past performance does not guarantee future results. Contribution to performance and the methodology to calculate is available upon request. A full list of securities held in the representative portfolio as of June 30, 2017 is included later in this presentation. provided for your information only.

PURCHASES – SECOND QUARTER

Quintiles IMS Holdings, Inc.

LIQUIDATIONS – SECOND QUARTER

The holdings identified represent all new positions and liquidations in the Johnson Growth Equity strategy. They do not represent partial reductions, additions to existing positions or cash flows for individual clients. A full list of all securities purchased and sold for the period June 30, 2017 is available upon request.

	JAM Growth Equity	Russell 1000 Growth Index
Weighted Average Market Cap (\$B)	127.2	190.5
Median Market Cap (\$B)	40.2	10.2
Growth Fundamentals		
EPS Growth: 3 to 5 year forecast (%) ¹	12.6	13.7
EPS Growth: 5 year trailing (%) ¹	6.9	11.2
Value Fundamentals		
P/E Ratio: 12 months – forward ²	20.8	21.0
P/E Ratio: 12 months – trailing ²	29.7	26.6
Dividend Yield (%) ³	1.3	1.4
Price/Book ²	4.3	6.3
Quality Fundamentals		
Return on Equity: 5 Year (%) ¹	17.6	23.1
Return on Investment Capital: 5 Year (%) ¹	13.9	15.3
Other		
Number of Stock Holdings	35	557
Beta: 3 year portfolio ⁴	0.96	1.00



PORTFOLIO HOLDING	(period endir	ng June 30, 2017)
Sector/Company	Weight (%)	Industry
Consumer Discretionary		
Comcast Corp.	4.0	Media
Dick's Sporting Goods, Inc.	2.1	Specialty Retail
Consumer Staples		
Diageo plc	2.7	Beverages
Energy		
EOG Resources, Inc.	2.8	Oil, Gas & Consumable Fuels
Schlumberger Ltd.	2.4	Energy Equip. & Services
Financials		
Marsh & McLennan Cos., Inc.	3.8	Insurance
MasterCard Inc.	2.9	Consumer Finance
Health Care		
Celgene Corp.	3.4	Biotechnology
Cerner Corp.	2.5	Health Care Technology
Edwards Lifesciences Corp.	3.3	Health Care Equip. & Supplies
Johnson & Johnson	3.5	Pharmaceuticals
Medtronic Inc.	3.9	Health Care Equip. & Supplies
Nevro Corp.	0.9	Health Care Equip. & Supplies
Qiagen N.V.	3.0	Life Sciences Tools Services
Quest Diagnostics, Inc.	4.0	Health Care Provide & Services
Quintiles IMS Holdings, Inc.	2.1	Life Sciences Tools Services
Varex Imaging Corp.	0.5	Health Care Equip. & Supplies
Varian Medical Systems, Inc.	3.3	Health Care Equip. & Supplies

PORTFOLIO HOLDING	GS (period endin	ng June 30, 2017)
Sector/Company	Weight (%)	Industry
Industrials		
General Electric Co.	2.3	Industrial Conglomerates
Nielsen Holdings plc	1.9	Professional Services
Stanley Black & Decker, Inc.	3.7	Machinery
Information Technology		
Adobe Systems, Inc.	3.6	Software
Alphabet Inc. Class A	3.5	Internet Software & Services
Apple Inc.	2.8	Technology Hardware, Storage & Peripherals
ASML Holding N.V.	1.6	Semiconductors & Semiconductor Equip
Automatic Data Processing Inc.	3.0	IT Services
Cisco Systems, Inc.	3.0	Communications Equip.
Cognizant Tech. Solutions	3.2	IT Services
F5 Networks, Inc.	2.6	Communications Equip.
FLIR Systems, Inc.	2.9	Electronic Equip., Instruments & Components
Microsoft Corp.	3.6	Software
NXP Semiconductors N.V.	1.3	Semiconductors & Semiconductor Equip
Materials		
Albemarle Corp.	2.8	Chemicals
FMC Corp.	3.0	Chemicals
Monsanto Co.	2.1	Chemicals
Cash		
US Dollar	2.2	Cash & Equivalents

Johnston Asset Management generally uses Global Industry Classification Standard to determine sector classification. Johnston may reclassify a company into a more suitable sector if it believes that the GICS classification for a specific company does not accurately classify the company from our perspective.